

DED UPDATE

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From the Director

We've had a busy and productive start to the summer here at DED. We are pleased to announce that two DED programs were recently named *winners in the National Association of Counties (NACO) 2006 Achievement Awards Program*. DED's *Business Incubator Network and Workforce Services Programs* were honored as outstanding programs by NACO, and contributed to the *County's 37 total NACO Awards*.

In early June, several DED staff members attended the *Maryland Economic Development Association (MEDA) 2006 Annual Conference at Rocky Gap Lodge and Golf Resort in Cumberland, Maryland*. This annual gathering of economic development professionals from around the state was well-attended, and gave us an opportunity to network with colleagues from other counties around the state, hear several informative and stimulating presentations, and exchange best practices in a relaxed, serene setting.

And, continuing on the awards note, the highlight of the Conference was the *First Annual MEDA Awards Banquet*, and Montgomery County came away a winner again! We received *top honors* in the category of *Economic Development Redevelopment Project/Program* for the *Downtown Silver Spring Redevelopment Project* and an *honorable mention* in the category of *Economic Development Project/Program* for the *Montgomery County Conference Center*.

As always, please feel free to forward any suggestions or comments on how this newsletter can best serve your needs to ded.update@montgomerycountymd.gov. We look forward to your feedback.

Sincerely,
David W. Edgerley

Divisional News & Highlights

Agricultural Services

Ag services is gearing up for the *17th Annual Montgomery County Farm Tour & Harvest Sale* taking place *Saturday, July 22nd and Sunday, July 23rd* at participating farms throughout the County. Join us at this highly-anticipated, two day event celebrating the County's rich agricultural heritage. Come pet farm animals, have lunch by a scenic pond, stock up on fresh fruits and vegetables, or just relax on a leisurely hay ride. The Farm Tour & Harvest Sale makes for a great educational and fun-filled family outing. Click [HERE](#) for more information and we hope to see you there!

Business Empowerment

DED is hosting a charette entitled *Building Blocks for the Future: Empowering Small and Minority Businesses in Montgomery County* on Thursday, July 27th at the Montgomery County Conference Center. For more information about this pivotal event, click [HERE](#).

Business Incubator Network

The Montgomery County Business Incubator Network hosted an official **Grand Opening for the Wheaton Business Innovation Center on June 15th**. County officials and local business and community representatives were on hand to celebrate the opening of the County's 3rd incubator facility and its first 12 tenants ([Click HERE for more details on the Grand Opening](#)). Space is still available for additional professional services tenants – so if you or someone you know is interested, please contact Jerry Godwin at jerry.godwin@montgomerycountymd.gov or by phone at 301-942-4495 for more information. Also, we are well underway with construction of our 4th County incubator facility – the **Rockville Innovation Center**. Slated to open in spring 2007, this state-of-the-art, 25,000 s.f. facility will have over 50 offices to accommodate 25-35 international and bioinformatics companies in the heart of downtown Rockville's new \$350 million Town Center.

Workforce Services

Workforce Services partnered with several major sponsors to host the *First Annual "Post-Docs" Conference* in May at the Universities of Maryland at Shady Grove. Aimed at keeping post-doctoral fellows in the area after completing their fellowships, the event was a great success, *attracting 340 post-docs, 30 companies, and 15 resource providers*. If your company was unable to attend and would like your technology-related job opening to reach this dynamic group of Ph.D.'s and/or if you'd like information about participating in future Conferences, please contact Eric Seleznow at 240.777.2047 or eric.seleznow@montgomerycountymd.gov.

Divisional News & Highlights, *cont'd.*

Marketing and Business Development

The MBD Division coordinated the County's successful participation in the PGA's **2006 Booz Allen Classic Golf Tournament** held at the TPC at Avenel June 19th-25th. This highly-anticipated and nationally recognized professional sporting event affords us the opportunity to showcase the many advantageous business and quality of life attributes of Montgomery County to current and prospective businesses around the region and nation.

MBD is now gearing up to lead DED's participation in the **2006 Farnborough International Air Show** being held July 17th-23rd in London. This is the **biggest, most internationally attended aerospace event in the world** and features a globally renowned showcase of aerospace equipment and technology. Thus, it's a perfect venue for us to promote Montgomery County as a great business location to many of the world's leading civil and military aerospace suppliers and their customers and showcase our resident aerospace industry leaders. For more information on the Farnborough International Air Show, please contact Bernadette Musselwhite at 240.777.2045 or at Bernadette.musselwhite@montgomerycountmd.gov.

Meetings, Events & Announcements

Wednesday, July 19, 2006 - 8:30am-5:00pm - Asian American Business Conference at the Universities of Maryland at Shady Grove 9630 Gudelsky Drive, Rockville. \$40 registration includes continental breakfast, lunch, and afternoon reception. For more information and/or to register, go to www.mcabc.net/BizConf.htm. Sponsorship and trade show exhibit opportunities available. Contact REDI for more details.

Saturday, July 22-Sunday, July 23, 2006 -10:00am-4:00pm – 17th Annual Montgomery County Farm Tour & Harvest – Being held at participating farms throughout the County. Click [HERE](#) for a detailed listing of farms and events schedule.

Thursday, July 27, 2006, 8:00am-2:30pm – Building Blocks for the Future: Empowering Small and Minority Businesses in Montgomery County – Montgomery County Conference Center, 5701 Marinelli Road, North Bethesda, Maryland. Click [HERE](#) for more information and/or to register.

For a complete listing of events, click on the Calendar of Events on DED's homepage at www.montgomerycountymd.gov/ded

To be removed from or added to the DED Update email list, please send complete contact information to DED.Update@montgomerycountymd.gov

For more information on DED or to view issues of DED Update online visit www.montgomerycountymd.gov/ded

Recent Company Attractions, Expansions & Relocations

- **GMV Space Systems, Inc.** – 10K s.f. expansion on Piccard Drive in Rockville; 30-employee defense/aviation company
- **Celight, Inc.** – Silver Spring communications company, expanded into 20K s.f. on Tech Road
- **Fidelis Security Systems** – 50 employee, Bethesda-based IT company expansion into 14K s.f. on East-West Highway
- **Lockheed Martin Center for Learning Excellence** – New 200K s.f. employee learning and training center on Lockheed's Bethesda campus

Companies Making News...

Three Montgomery County companies were recently recognized in **Black Enterprise Magazine's Annual List of the 100 Largest African-American industrial and service companies**. These companies are **RJL Development, located in Bethesda and Paradigm Solutions (www.paradigmsolutions.com) and Z-Tech (www.z-techcorp.com)**, both located in Rockville. DED congratulates these companies, wishes them continued success and is proud they call Montgomery County home! To view detailed press release, click [HERE](#).

Congratulations also go to the **two most recent graduates of the Montgomery County Business Incubator Network**. **NetImmune** is the first graduate of the **Silver Spring Innovation Center (SSIC)** while **Applied Cell Sciences (www.appliedcellsci.com)** joins more than 30 other graduates of the County's first high-tech business incubator, the **Maryland Technology Development Center (MTDC)** in Rockville. As with all previous graduates of the program, both companies relocated to office space within Montgomery County. To view detailed press release, click [HERE](#).